

LEARNING PATHWAY



FULL ONLINE LEARNING

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LEARNER REQUIREMENTS

- Access to a Computer at Work and Home
- Internet access without Limitations
- Committed to Self Study
- Computer Literacy at NQF Level 2:
- Ability to use browser,
- Ability to Convert and Upload attachments,
- Ability to understand basic radio button functionality,
- Ability to use media player.

NATIONAL CERTIFICATE:

New Venture Creation (SMME)



NQF 2



SAQA
49648



8 CLUSTERS



DURATION
12 MONTHS



138 CREDITS



SETA: **SERVICES SETA**

PURPOSE

For more information about DigiAssist and how it can benefit your organisation, contact Training Force. The purpose of this is to provide a qualification that can form the basis for structured programmes for potential and existing entrepreneurs to capitalise on opportunities to start and grow sustainable businesses that form part of the mainstream economy, enabling the learners to tender for business opportunities within both the public and private sectors. This qualification is designed for learners who intend to set up or have already set up own ventures.

ENTRY CRITERIA

- Communication at NQF level 1
- Mathematical Literacy at NQF Level 1

MARKET INFORMATION

- **TARGET MARKET:** Existing and Potential Entrepreneurs • SMME Businesses • Community Development Projects
- **TARGET INDUSTRIES:** All industries

SKILLS OUTCOMES

- Use basic Mathematics in order to fulfill new venture functions effectively
- Apply basic Communication skills in new venture creation context
- Determine market requirements and manage the relevant marketing and selling processes
- Demonstrate an understanding of the sector/industry in which the business operates
- Determine financial requirements and manage financial resources of a new venture
- Manage business operations

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011 974 6633 / info@trainingforce.co.za / www.trainingforce.co.za

UNIT STANDARDS

Cluster 1 – Literacy – Credit Accumulation Transfer is applicable to the unit standards below

Outcome	SAQA ID	Name of Unit Standard	Credits
Fundamental	8967	Use language and communication in occupational learning programmes	5
Fundamental	8963	Access and use information from texts	5
Fundamental	8962	Maintain and adapt oral/signed communication	5
Fundamental	8964	Write /present for a defined context	5

Cluster 2 – Numeracy – Credit Accumulation Transfer is to the highlighted unit standards below

Outcome	SAQA ID	Name of Unit Standard	Credits
Fundamental	7480	Demonstrate understanding of rational and irrational numbers and number systems	3
Fundamental	9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order to investigate life related problems	3
Fundamental	9007	Work with a range of patterns and functions and solve problems	5
Fundamental	7469	Use mathematics to investigate and monitor the financial aspects of personal and community life	2
Fundamental	9008	Identify, describe, compare, classify, explore shape and motion in 2- and 3-dimensional shapes in different contexts	3

Cluster 3 - Business Communication

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	114974	Apply the basic skills of customer service	2
Elective	13929	Co-ordinate meetings, minor events and travel arrangements	3
Elective	13934	Plan and prepare meeting communications	4

Cluster 4 – Professional Behaviour

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	113924	Apply basic business ethics in a work environment	2
Core	114959	Behave in a professional manner in a business environment	4
Elective	13912	Apply knowledge of self and team in order to develop a plan to enhance team performance	5

Cluster 5 – Financing in a New Venture

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	119666	Determine financial requirements of a new venture	8
Core	119674	Manage finances for a new venture	10
Elective	13932	Prepare and process documents for financial and banking processes	5

Cluster 6 – Business Operations

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	119667	Identify the composition of a selected new venture's industry/ sector and its procurement systems	8
Elective	13933	Plan, monitor and control an information system in a business environment	3
Elective	119712	Tender for business or work in a selected new venture	8
Core	119670	Produce a business plan for a new venture	8
Core	119668	Manage business operations	8

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UNIT STANDARDS

Cluster 7 – Marketing in a New Venture Creation

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	119673	Identify and demonstrate entrepreneurial ideas and opportunities	7
Core	119669	Match new venture opportunity to market needs	6
Core	119672	Manage marketing and selling processes of a new venture	7

Cluster 8 – Legislative Requirements

Outcome	SAQA ID	Name of Unit Standard	Credits
Elective	9964	Apply health and safety to a work area	3
Elective	13936	Outline the legal environment of a selected industry	2

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NEW VENTURE CREATION

